

TORK® *Advantage*

Dispenser Loan Program



The gold standard in dispenser programs





TORK Advantage Dispenser Loan Program

SCA Tissue is pleased to offer the gold standard in dispenser programs with our Tork® *Advantage* Dispenser Loan Program. This program gives you a unique opportunity to promote the innovative line of Tork® dispensing systems and high-quality paper products, which are known for delivering the winning solution for **enhanced image, reliable performance, maximum hygiene and significant cost savings**. With the Tork® *Advantage* Dispenser Loan Program, you'll promote products you can stand behind, while benefiting from enhanced account retention and a sustainable competitive advantage.



The SCA Tissue Tork® *Advantage* Dispenser Loan Program is a mutually beneficial program that will positively impact both your bottom line and the bottom lines of your customers.

► **Program Benefits to You, the Distributor**

- An excellent way to gain access to new customers or to promote Tork® products with existing customers.
- More efficient use of working capital.
- Lower warehousing costs.
- Lower shipping and handling costs.
- Improvement in account retention associated with the Tork® *Advantage* Program.

► **Tork® Product and Program Benefits for Your Customers**

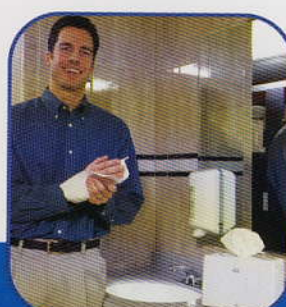
- Controlled dispensing with Tork® sturdy and secure no-waste dispensing systems.
- Easy-to-load, high-capacity dispensers reduce labor and maintenance.
- Each dispenser is built with precision and attention to the highest quality standards.
- Eliminate cross-contamination worries thanks to Tork's touch-free systems. Sealed dispensers also guard against moisture.

► **Tork® *Advantage* Program Details**

- A minimum of 15 or more Tork® Dispensers are required (Xpressnap® and RollNap® also qualify).
- SCA will guarantee the Tork® paper pricing for 1 year and will offer a maximum escalator percentage for 2 additional years.
- The dispenser agreement is between SCA Tissue and the end-user account (requires signature).
- SCA Tissue performance guarantee.*

Please see the back page to find out how to get started.

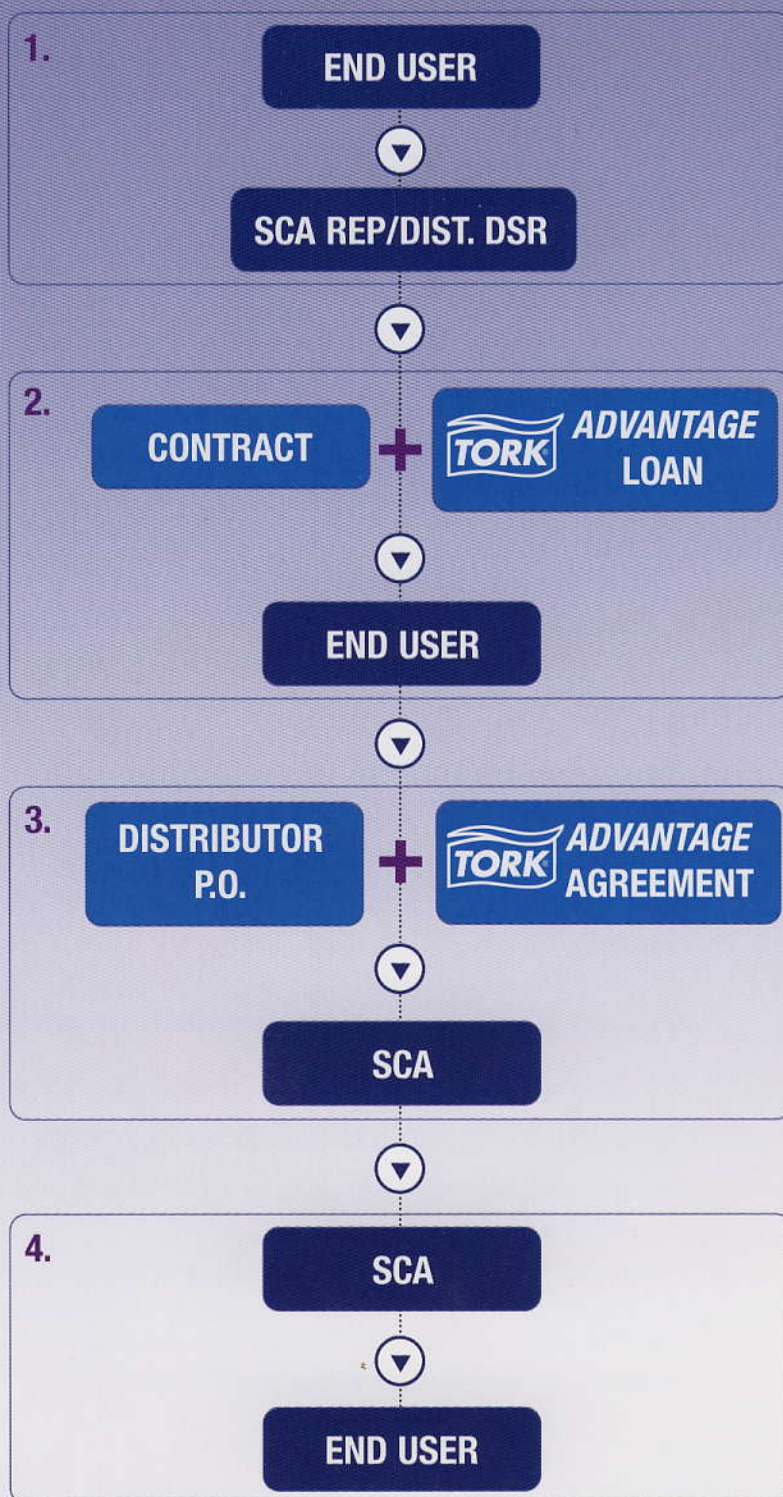
* SCA Tissue guarantees performance of its dispensers. If there is a defect with one of our dispensers supplied under this agreement during the first three years following delivery, SCA Tissue will repair or replace the dispenser free of charge, provided that the dispenser was properly installed, utilized as directed and supplied continuously with SCA Tork® refill products (SCA Tissue cannot accept responsibility for the results of misuse or vandalism). SCA Tissue will maintain ownership of the Tork® dispensers.



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▶ Here's How to Get Started with the Tork® *Advantage* Loan Program

1. SCA Sales Rep and Distributor DSR call on end-user account and gather necessary information
2. Upon approval, a Contract Price Confirmation and a TORK® *Advantage* Loan agreement is generated and sent to the SCA Sales Rep for end-user signature
3. The signed Tork® *Advantage* Agreement, accompanied by a Distributor Purchase Order, is faxed to SCA Customer Service
4. SCA will ship the dispensers directly to the end user and will invoice the distributor at the agreed-upon contract price.



essentials
for everyday life™

SCA-DPBBROCHURE-2/06-10M-GC-25



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